

Unit 6

14. Travel Lingo

- FIT: For, Free Individual Traveller, loved by The travel Industry because he is a full-fare paying guest'
- GIT
- PAX
- FAM TOUR

➤ CIP

➤ L/O

➤ STOPOVER

➤ WALK-INS

➤ RETENTION CHARGES

➤ CONFIRMATION

➤ REFERRALS

➤ FREE-SALE

➤ OVER-BOOKING

➤ COVER

➤ INCENTIVE TRAVEL

➤ COMPLIMENTARIES

➤ EDR

➤ SEASON

➤ PROPRTY

➤ RESORTS

➤ FRANCHISE

➤ KOT

➤ SINGLE, DOUBLE, TWIN

➤ GSA

- FTS
- NO-SHOWS
- BUMPED OFF
- ONWARD RESERVATION CARD
- OK AND RQ

➤ APEX

➤ FIRST

➤ BUSINESS CLASS

➤ ECONOMIC CLASS

➤ SPOUSE FARE

- M.P.M.
- FIFTH FREEDOM
- CUSTOMS RED CHANNEL
- GREEN CHANNEL
- BRADSHAW

➤ ABC

➤ CHECK-IN

➤ ETA/ETD

➤ DFS

➤ TC

➤ EAT

➤ SURFACE TRANSPORT

➤ CRUISES

➤ CONDUCTED TOURS

➤ C.V.G.R.

➤ EUROPEAN PLAN

➤ AMERICAN PLAN

➤ DISCOUNT

➤ GROUP

➤ MCO

➤ NTO/A

➤ CRS

➤ IRS

➤ AIRLINE CLASSES

➤ CONFERENCES, CONVENTIONS, AND CONGRESSES

- PACKAGE
- OCCUPANCY LOAD
- PAYLOAD
- CHARTERS
- MARKET

- PRODUCT
- PUBLIC RELATION
- ADVERTISING
- SEMINARS
- INTERNAL SELLING

➤ PERSONAL SELLING

➤ ICAO

➤ IATA

➤ CRS

➤ PNR

Gautam Singh , Hospitality Trainer , 07830294949

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